

Wisconsin Edition

The MultiPlan Marketer



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MultiPlan Introduces HealthEOS Select Network in Wisconsin

In October, MultiPlan introduced a high-performance version of the HealthEOS Network in Wisconsin. The new network mirrors our standard HealthEOS Network minus two health systems that account for less than 10% of utilization. Available to new groups immediately and to existing HealthEOS business starting in 2011, HealthEOS Select offers deeper client savings at select providers in exchange for the reduced access. Read more [here](#).

Rate Improvements for Practitioners

Effective January 1, 2010, HealthEOS practitioners who were previously reimbursed on a St. Anthony's RVU-based fee schedule have moved to one that is updated annually with Medicare's Resource-Based Relative Value Scale (RBRVS). The change was initiated by requests from providers and is expected to improve client savings by an average of 9 percentage points with approximately 6,000 practitioners who account for 12% of all professional charges. It will also make HealthEOS more consistent with MultiPlan's standard fee schedule methodology.

HealthEOS Ranked #1 Medical PPO in Greater Milwaukee

HealthEOS by MultiPlan has moved up on The Business Journal's annual Book of Lists, which was released December 2009.

In the category for largest Milwaukee-area preferred provider organizations (PPO) in terms of enrollment, HealthEOS is ranked third overall, up from fourth last year. The top two companies listed for the past two years specialize in vision and dental respectively. This makes HealthEOS the largest medical PPO, with an enrollment that is 73% higher than our closest competitor.

For "Physician Expertise," The Business Journal ranks HealthEOS first with 11,871 specialists, 51% more than the runner-up. HealthEOS also tops the competition with 27% more primary care physicians than any other medical PPO listed.

EDI Improvements

In 2009 HealthEOS reached a significant milestone. We now use electronic data interchange (EDI) to reprice claims accounting for 97% of our volume. In addition, whenever possible paper claims are forwarded to a vendor that converts the data to electronic format so that the claims can be quickly repriced and sent on to payers electronically.

As a result, we now manually reprice only 3% of claims. That means faster, more accurate repricing, resulting in faster adjudication and payment.

Prompt Payment Enforcement for University of Wisconsin Practitioners

The University of Wisconsin Hospitals and Clinics Authority and the University of Wisconsin Medical Foundation (UHC) have begun to enforce timely payment provisions for physician claims. HealthEOS client agreements include a section describing UHC's special prompt payment requirement. It states that claims must be paid within 30 calendar days of the provider's filing in order to receive the contracted rate - as opposed to the HealthEOS standard of within 30 calendar days of a client's receipt of claims. Historically, UHC has carefully enforced this requirement for hospital claims only.

If your clients access UHC providers, please be sure they are aware that the prompt payment requirement applies to both facility and practitioner claims.

Did you know...

...that clients no longer need logins for the Provider Search/Directories feature on healtheos.com? In just a few simple clicks, they can customize their own provider list or printable directory.

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